

Wilmington Municipal Golf Club
January, 2021 Advisory Board Meeting
Zoom Teleconference

Attendance: Steve, Fred, Louise, David, Gina, Dean, Jonathan Harvey, Tammy, Joe, Charles, Brian

Fred motioned to approve December minutes, Dean seconded and board approved

Renovation Committee: Clubhouse renovation is scheduled to be completed by August and pro shop should be moving to temporary home in trailer any day.

Greens Committee: Is not in favor of overseeding the fairways in fall 2020.

Maintenance Committee: Dean suggested the Maintenance and Greens committees should merge due to inability to complete projects because of COVID. Fred felt it would be better to keep the two committees separate.

Marketing Committee: No report.

Budget Committee: Met to discuss upcoming budget, capital improvements, potential rate hike. Board had excellent discourse on these points. Fred was working on a study of Muni's reserve fund. Louise motioned to use some of reserve funds to improve tee boxes, Brian seconded and board approved. Steve will write a letter to City Council explaining the capital projects and infrastructure issues that must be addressed in the coming years, leading up to the Muni's centennial celebration in 2026. David relayed to Amy and the City the Board's recommendation to not raise the current rates but to eliminate the winter discount and the city is in agreement. This would apply to rates in Dec. 2021, Jan. 2022 and Feb. 2022. Gina made a motion to this effect, Louise seconded and board approved. Fred and David are scheduled to meet to help inform reserve study.

Pro's Report: New golf carts are on the way. Lease agreement costs an additional \$700 per month. Expanding the fleet to 72 carts should eliminate the possibility of running out of carts on busy days. Eliminating the winter rate discount should generate an additional \$10-15,000 in revenue, according to David. Golf course revenue through Dec. 2020 is \$73,000 higher than the previous fiscal year.

Friends of Muni: Met recently to discuss plans for upcoming year. Fundraisers include Glow Golf, a raffle.

Unfinished Business: Muni pays City \$170-\$200,000 in overhead annually. This is exorbitant per the rate study commissioned by the City and accounts for roughly 15 percent of the Muni's operating budget. Louise requested a line item breakdown of the city's administrative charges. Board strives for full transparency with the city and the customers to help all parties better understand the costs for operating the course daily and the upcoming infrastructure upgrades and improvements necessary to provide a quality experience.

New Business: Improving the entrance sign and surrounding area with flowers, or other aesthetically pleasing landscape. Surrounding the trees along the fairway with pine straw. Water fountain from the pond on No. 5. Grill room in the clubhouse or a trailer used by a food vendor?

Election of Officers: Dean motioned to leave all officers in current roles for another year. Charles seconded, board approved.

MGA Report: Group has 377 members and renewal begins Jan. 11th for 2021. In favor of the tee boxes being upgraded. Question about parking, which is limited due to clubhouse renovation and fencing. Ultimately renovation will create increase in parking (24 additional spaces). David has asked the crew to release some spaces by April 1st.

Fred motioned to adjourn, Gina seconded and motion was approved.