



## Wilmington Golf Course – Meeting Minutes

10.11.2021

- Meeting started at 5:18 due to technical difficulties
- In attendance: Joe Anthony, Fred Kumpel, Louise McColl, Gina DiCicco, Jeff Darby, Richard King, David Donovan, Craig Davis, Steve Bridges, Amy Beatty, Freddy Dunn, Tammy Skinner, Charles Woodall, Matt Smith
- No minutes from the previous meeting. Approval will be deferred to the November 2021 Meeting.
- Financial Committee Report
  - Gina presented the Reserve Study that was completed. The Finance Committee wanted to provide a birds eye view of the capital improvements pending. Deadline was set for the 100<sup>th</sup> anniversary of The Muni in 2026. Reserve study presented attached to the minutes.
  - Opened for questions
    - What did the cart path work entail? Widening paths to 8 ft wide, relocating some paths.
    - What was the work on the fairways? 50 acres of sprigging and sod using updated varieties of grasses.
    - Can we do something other than concrete on the cart paths? Currently being investigated. Some alternatives have already been tried with limited success.
    - What is pond work? Dredging and cleaning to provide better water and less stress on equipment
    - Do we need green covers for winter? Not a priority currently due to climate.
    - Comment from staff - #1 consideration now is irrigation.
- Renovation Committee Report
  - November 2<sup>nd</sup> is still the understanding for completion.
  - There has been delays due to Covid with the carpet and painting
  - Grand opening date and plan is still in discussion
  - There is a furniture committee that is getting ready to meet and discuss options
  - MGA is purchasing TV's for the interior and exterior
  - Matt Smith is going to reach out to Farmstead Golf Course, as they are closing and may have some items we can use.
- Greens Committee Report
  - No formal report. Deferred to Matt Smith's report. Comment – suggest new landscaping around clubhouse and developing a plan to keep it maintained.
- Marketing Committee Report
  - No report. Comment – they are working on a survey to come out soon.

## Wilmington Golf Course – Meeting Minutes continued

- Friends of Muni Report
  - FOM Golf Tournament on October 28<sup>th</sup>. Teams available
  - FOM Raffle going on for a Scotty Cameron putter and Yeti Cooler – tickets \$20
- City of Wilmington Report
  - Nothing to report.
- Pro's Report
  - 6 Rain Days in September. Considering the rain, still a very good month, just shy of 5000 rounds.
  - Revenues up 19k YTD, over 2020 revenues
  - Pro shop sales down 11k YTD, but mainly due to reduced inventory with trailer instead of pro shop
  - Gold Tee expansion started. Going well. Good feedback on work from golfers. 3 to 5 more weeks to complete
  - The unassigned fund balance in the enterprise fund is \$791k. \$976k total balance
  - Men's club championship scheduled for November
- Superintendent's Report
  - They are harvesting sod removed in the tee renovation and using to patch poor areas in the fairways.
  - Winter fertilizer has been put down
  - 7 irrigation leaks have been fixed in recent weeks.
  - They are raising mowing heights for winter play
  - They have a contractor that is going to submit a quote for landscaping round the clubhouse after renovation.
  - MGA has committed to help with sand replenishment in the bunkers in an upcoming project.
  - Early November they are going to be spraying a herbicide.
- Old Business/New Business
  - Steve thanked Dean Godwin, Fred Kumpel and Brian Mull for their service as they are moving off the board. Rest of the committee applauded. Steve welcomed new members Richard King, Freddy Dunn, and Jeff Darby.
  - Location of November meeting will be announced in coming weeks.
- Meeting adjourned 6:15 pm.

**Wilmington Municipal Golf Course**

**Enterprise Fund - Reserve Study**

prepared 9/21/2021	Reserve Study - Based on \$350,000 yearly contribution to the enterprise fund	Goal - 2026 100 year anniversary
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Year	Project	Beginning Balance	Additions	Subtractions	Fund Balance	Desired Fund Balance	Excess/Shortage
2020 - 2021	Current Fund Balance	\$ 750,000.00			\$ 750,000.00	\$ 320,000.00	\$ 430,000.00
2021 - 2022	Pine Grove Crossing			\$ 500,000.00	\$ 250,000.00	\$ 320,000.00	\$ (70,000.00)
	Funding of Enterprise Fund	\$ 350,000.00			\$ 600,000.00	\$ 320,000.00	\$ 280,000.00
2022 - 2023	Cart Barn			\$ 250,000.00	\$ 350,000.00	\$ 320,000.00	\$ 30,000.00
	Parking Lot			\$ 20,000.00	\$ 330,000.00	\$ 320,000.00	\$ 10,000.00
	Master Plan			\$ 20,000.00	\$ 310,000.00	\$ 320,000.00	\$ (10,000.00)
	Funding of Enterprise Fund	\$ 350,000.00			\$ 660,000.00	\$ 320,000.00	\$ 340,000.00
2023 - 2024	Irrigation			\$ 1,000,000.00	\$ (340,000.00)	\$ 320,000.00	\$ (660,000.00)
	Fairways			\$ 250,000.00	\$ (590,000.00)	\$ 320,000.00	\$ (910,000.00)
	Drainage - Greens			\$ 75,000.00	\$ (665,000.00)	\$ 320,000.00	\$ (985,000.00)
	Drainage - Fairways			\$ 75,000.00	\$ (740,000.00)	\$ 320,000.00	\$ (1,060,000.00)
	Funding of Enterprise Fund	\$ 350,000.00			\$ (390,000.00)	\$ 320,000.00	\$ (710,000.00)
2024 - 2025	Cart Paths			\$ 1,000,000.00	\$ (1,390,000.00)	\$ 320,000.00	\$ (1,710,000.00)
	Pond			\$ 75,000.00	\$ (1,465,000.00)	\$ 320,000.00	\$ (1,785,000.00)
	Funding of Enterprise Fund	\$ 350,000.00			\$ (1,115,000.00)	\$ 320,000.00	\$ (1,435,000.00)
2025 - 2026	Funding of Enterprise Fund	\$ 350,000.00			\$ (765,000.00)	\$ 320,000.00	\$ (1,085,000.00)
	tbd				\$ (765,000.00)	\$ 320,000.00	\$ (1,085,000.00)
	tbd				\$ (765,000.00)	\$ 320,000.00	\$ (1,085,000.00)
					\$ (765,000.00)	\$ 320,000.00	\$ (1,085,000.00)

Desired Enterprise Fund Balance based on 1.6 million x 25% = \$400000  
**based on 1.6 million x 20% = \$320000**

Projects	Description	Desired Year Completion	Estimated Cost	Notes
Pine Grove Crossing	Lights with security for golfers crossing Pine Grove Drive	FY 2022	\$ 500,000.00	Tunnel preferred - Cost \$500,000
Master Plan	Master Plan for Course Work	FY 2023	\$ 20,000.00	
Cart Barn	Cart Barn Replacement	FY 2023	\$ 250,000.00	
Parking Lot	Parking Lot - sealing and striping	FY 2023	\$ 20,000.00	
Sprinkler	Underground Sprinkler System Repairs/Replacement	FY 2024	\$ 1,000,000.00	
Fairways	Fairway Sprigging and Sodding	FY 2024	\$ 250,000.00	
Drainage - Fairways	Fairway Drainage improvements	FY 2024	\$ 75,000.00	Holes 1, 3, 10, 12, 14, 15
Drainage - Greens	Green Drainage improvements	FY 2024	\$ 75,000.00	Fronts of Greens
Cart Paths	Cart Path Repair/Replacement	FY 2025	\$ 1,000,000.00	
Pond	Pond Dredging and Spillway	FY 2025	\$ 75,000.00	
		Total	\$ <b>3,265,000.00</b>	