

Wilmington Golf Course Advisory Board

December 12, 2022

Start 5:00

Attendance: Craig Davis, Jeff Darby, Steve Bridges, David Donovan, Charles Woodall, Freddy Dunn, Tony Upchurch, Richard King, Chris Dean, Joe Anthony

Jeff Darby and Freddy Dunn approved the minutes

Matt provided Steve an updated quote on the irrigation project. The estimated cost of the project is \$1.5 million. Currently we have \$1M in our fund balance. If business remains consistent, we should put another \$300,000 in the fund balance this year. There was some discussion regarding the strategy that we should take regarding the loan with the city for the irrigation project. The board will wait to hear from Amy before making recommendations. Traffic on Pine Groove Rd was raised again. Richard mentioned the possibility for a 4-lane expansion.

Committee Updates

Friends of Muni - no update

Budget Committee:

Note: Steve has not received a formal letter from Penny regarding Gena's position on the board

- David provided upcoming budget plans for FY24.
 - Salary increases
 - Matt will need another 15k for increased maintenance costs
 - Fuel costs have increased 10k.
 - David will increase the pro shop budget to 140k
- The board discussed the idea of raising cart fees and green fees \$1 to help cover expected costs. This would put another \$60,000 in the fund balance.

Grounds Committee: nothing to report

Marketing Committee:

- Joe and Tony are reviewing replacement POS systems for the Pro Shop. Per Richard, we need approval from Finance to move forward with a replacement POS System. Once approved an RFQ will need to be sent out for bid.

City Update: no update

Pro's report:

- Overall November was a warm month. Total revenue for November was \$137,829. This is \$15,000 more than last November. YTD revenue \$975,183. One of the biggest challenges David is facing is available budget for pro shop sales. If pro shop sales continue, David is going to need additional funds to purchase high demand items like hats, balls, and gloves. Steve recommended David request an appropriation for the remainder of the year.

Maintenance Report:

- The discussion came up regarding the installation of split rail fencing. Tony recommended having a company under contract to remove dead trees caused by pine beetles. The pine beetles are destroying trees at an aggressive rate. We need to be able to address the issue at first sight versus waiting until the Fall when it's too late. Porter's Neck is going to donate some Mule grass to Matt to help fill some of the waste areas on the course.

No Unfinished Business**New Business:**

- Election of new officers. We opened the discussion to nominate a new Chairman and Vice Chairman. Jeff Darby was nominated by Chris Dean and Freddy Dunn to assume the Chairman role and all present board members were in favor. Steve Bridges volunteered to take the Vice Chair role. All present board members were in favor of vote. Charles Woodall agreed to assume Grounds Committee. Tony Upchurch agreed to resume the Marketing Committee role. Richard King agreed to assume the head of the Finance Committee.

Motion to adjourn - Jeff Darby and Richard King voted to adjourn and the remaining board agreed