

## March 2022 Municipal Golf Course Advisory Meeting

Attendees: Amy Beatty, Tony Upchurch, Steve Bridges, Mike Eamma, Louise McColl, Gina Diccio, Charles Woodall, Richard King, David Donovan, Matt Smith, Tammy Skinner, Freddy Dunn

5:02pm call the meeting to order

Steve provided the By-Laws for David to scan. Steve will provide a copy via email.

Richard approved the minutes for January minutes and Tony second the approval.

### **Renovations Committee**

Per Louise, nothing major to report. Jeff sent some long tables from the Ivy Cottage to sample. Whatever we decide, David would like for all the furniture to match. New floor is going in the clubhouse on Thursday March 17, 2022. Although we are looking at Leisure World as a vendor to supply furniture, they are not an approved vendor in the City's Database of approved vendors. The goal is to purchase from a local company.

Budget Committee – the proposed budget has been submitted to the City with the recommended \$2.00 increase. Per Amy \$1,984,727 is the proposed budget for the golf course. Out of that \$1.9 million the following costs are projected:

- \$603,613 personnel costs not final
  - \$32,849 reserved for the compensation study to bring salaries up to market rate. All but 130 positions will receive market adjustments
- \$198,891 for benefits
- \$769,960 Operating costs
- \$25,000 increase in fuel line to cover increased gas costs
- \$35,000 in budget reserve

\$132,000 revenue over expenditures for projects. This could get the drainage project complete which is second on the board's list of priorities. Steve ask if there was any money coming out of the fund balance and Amy's response was no.

Amy introduced Joe Conway, Chief Equity and Inclusion Director for the City of Wilmington, NC.

**Grounds Committee** – no update

### **Marketing Committee**

The survey is complete and ready to go out. The pricing increase will go into effect July 1, 2022.

### **Friends of Muni**

Louise gave Matt the approval to purchase bunker rakes. Tee Markers will go out next week. FOM is getting a trophy case to go in the clubhouse. 18<sup>th</sup> hole renovations were presented by FOM. Various flowers and shrubs will be installed on April 1<sup>st</sup>. The total cost for the 18<sup>th</sup> hole renovation is \$12,000 - \$13,000. Shrubs will be under warranty for one year. FOM will donate approximately \$50,000 towards golf course projects in 2022.

### **City of Wilmington**

Budget is complete. There will be an agenda item March 27<sup>th</sup> at City Counsel. We will benchmark some other cities in terms of general fund, enterprise fund or 3<sup>rd</sup> party. Per Amy, this is related to the administrative fees that we are charged.

### **Pro's Report**

February was a good month. We had the highest number of rounds in the course's history. Mike Burns installed the TV shutters outside. David wants to install an 80" TV to go in the main room by the fireplace. A security system needs to be installed. David has received quotes. The bathrooms on the golf course were updated with a new paint job and new water fountain. The CGA is re-rating the golf course. David said he hopes to have the slope course rating changes for the next board meeting. David is going to add a blended blue/white tee blend to the score card.

### **Golf Course Update**

Matt provided a golf course update. Staff have cut out approximately 5,000 square feet of old grass in preparation for new sod. All gold and red tees are available for play. There are approximately 30 dead trees that need to be removed. The dead pine trees are a result of pine beetles. Tony ask if there were plans to address the bare sandy areas. Matt wants to plant wire grass on those bare areas. He is trying to find a reseller that provides 1-gallon pots. Amy suggested contacting Andy Fairbanks for those plants. The clubhouse exterior painting is complete.

### **Unfinished Business**

Freddy Dunn brought up the food trucks. David will contact Dave Pue on the details. Amy is recommending a change for his process to include a flat fee vs. a percentage of sales.

### **New Business**

None

### **MGA Update**

361 Members total. 311 Men and 50 women. The Women's City Open will take place May 2022. There is a 55 and over interclub match that competes against local clubs. The MGA paid \$300 for the Muni to participate in these interclub matches.

Steve made a motion to adjourn. Gina and Richard voted.