

Wilmington Golf Course Advisory Board

May 8, 2023

Start 5:00pm

Attendance: Jeff Darby, Steve Bridges, David Donovan, Tony Upchurch, Richard King, Charles Woodall, Joe Anthony, Craig Davis, Amy Beatty

Secretary's Report: Tony Upchurch and Steve Bridges approved the minutes

Committee Updates

Renovations Committee:

- Nothing to report

Friends of Muni:

- Nothing to report

Budget Committee:

- If you want to see the budget items that were submitted. You can go to the City's Website and view per Richard.

Greens/Grounds/Maintenance Committee:

- Nothing to report

Marketing Committee:

- Nothing to report

City Update:

- Notable items. New FTE position was submitted. Plans to increase the expenditure line items for purchase and resale for the pro shop and food and beverage. The irrigation project has not been programmed. Basically, it's not listed as a go-ahead project. The city is pausing its capital improvement program while it hires a consultant to assess the entire process to make recommendations on prioritization of projects and the available revenue streams. More focus on grant research etc. No new projects are being accepted for FY24. A heavy focus is being put on maintenance. According to Amy, City Counsel only allowed for the most demanding projects. Street Rehab, building and facilities and certain park facilities. There is a concern that we lack bandwidth to manage certain projects at the course. The POS system has garnered support from City Managers, Deputy City Managers, and the IT Director. There has been hesitation by IT to install fiber for the course. There are no golf course capital improvement projects scheduled or approved via CIP for FY24. Charles Woodall raised a point of concern. The golf course makes money year after year however there doesn't seem to be enough precedence to

invest money back into the course on an annual basis. Per Amy, the golf course doesn't have enough bandwidth to manage large projects.

- Liquor sales were approved unanimously by the Parks and Recreation Advisory Board. Final vote will go to City Counsel in May.

Pro's report:

- April was a strong month. Total sales for April were \$211,938. \$7,200 over last April. Total revenue YTD is \$1,770.00 which is \$286,000 ahead of last year which was a record year. Glass tops are scheduled to be delivered in May. Pro Shop sales YTD are 131,000 vs. \$99,000 last year. Food and Beverage YTD is \$43,000 vs. \$28,000 last year. Retail revenue YTD \$239,000 compared to \$171,000 last FY. The increase in Pro Shop sales is attributed to the increase in business.

Maintenance Report:

- Unusual low temperatures have occurred for Spring which has delayed growth. Matt has a scheduled fertilization planned in the coming weeks. Matt has been short staffed. 2 full time employees resigned, another employee is on maternity leave and several employees are on PDO. Should be fully staffed by June. Greens covers have been removed and stowed away for the Winter. Big shout out to the MGA for donating \$5,000 to help contribute to the course. Due to the cost of fertilizer and petroleum products, Matt was running short on budget to fertilize the entire course. Thanks to the MGA's contribution, Matt was able to fertilize the entire course. City Tree crew removed 7 out of 10 dead trees. Matt said we may get 3 Japanese Maples donated by the City.

No Unfinished Business

- None

New Business:

- None

Motion to adjourn – Freddy and Tony approve to adjourn, and the remaining board agreed

Meeting end 5:31pm